

**Company** profile



### board

Energo Logistic is a national leading company in the B2C Home Delivery sector for Heavy Bulky items, such as large appliances, furniture, furnishings, fitness equipment and other bulky products.



Francesco Pavolucci



Ivan Sannino

CHIEF EXECUTIVE OFFICER



Denis Ceccoli



Stefano Catenacci



HUMAN RESOURCE MANAGER

Deliveries are made at the end consumer's address, by two specialized operators, with optional installation, assembly, testing and trade-in services.



Marco Cossu

CHIEF OPERATING OFFICER



ADMINISTRATION MANAGER

05 Foundation of Energo Logistic in the Marche and Emilia Romagna regions 07 Authorizations to collect and dispose of bulky waste and WEEE 80 Coverage extension to the entire Adriatic coast Certification for installations with 09 electric, water and gas connections Present in the entire Central-Northern Italy Energo Logistic becomes a joint stock company and expands on the entire national territory Creation of a primary transportation 12 2000 network with pick-ups all over Italy 13 Development of proprietary Blue Links advanced software 14 Creation of a Customer Service to check the service levels and manage claims 16 16000 deliveries/month target achieved Furniture and fitness equipment assembly 18 25 Last Mile Delivery dedicated Transit-Points 19 Scheduled Delivery service added 20 270.000 annual deliveries of heavy bulky products reached 21 Opening of a Cross-Docking facility in Milan to deliver products incoming from foreign logistics

### **Energo and the Environment**

ISO 14000 certifications

waste management - WEEE

integrated environmental consultancy

Being the reference partners for on-line and traditional distribution, in order to enhance the sales process We developed a strong attitude for innovation and the organizational skills of a big company, whilst keeping our roots firmly planted: care for details and respect for our customers

excellence innovation competence reliability respect

# mission

"we have the skills to do it"

### experience

Our roots are planted in the world of innovation, we have been assembling appliances in Italian homes for over 15 years

### culture

We know how important entering an end consumer home is, and how much the quality of our work affects the perceived quality of your products

### training

We invest on constant training of our staff on current regulations, product technological evolution and consumer relationship

### certification

Energo Logistic is authorized to install, transform, expand and service the systems pursuant to Art. 1 of Decree n. 37/2008

# "we bend technology at the custmer's service"

### proof of delivery

Delivery outcome in real time and electronic POD upload on the portal

### IT development

Internal IT function focused on developing interfaces with clients, logistic partners and consumers

### hdms

Monitoring of the delivery progress via the Home Delivery Management System for clients and end consumers

### track & trace

Tracking messages to end users via SMS, emails and Geofencing

contact with the end consumer for a delivery date

home delivery

daily product pick-up from the logistics

product unpacking to check its conditions

"a single player for the entire process"



assessment of the service level

> assembly and installation

submission of legal documents

trade-in and disposal testing and explanation





Delivery Certification via POD upload

Used Product **Pick-up** with WEEE disposal chain certification

**Issuance** of disposal documents by Energo Logistic

Integrated **Customer** Service and Contact Care.

**Sharing** of quality/quantity KPIs and internal audits on our entire supply chain

**Reports** and statistics on the services carried out

**Deliveries** to the end consumer's door

Product **Unpacking** and integrity checks

Free-standing product **Installation** 

Built-in product **Installation** 

Furniture, furnishings, fitness, garden furniture **Assembly** 

Appliance installation **Certification**, where applicable, according to L. 37/2008

**Phone booking** with date confirmation to the end consumer via email and SMS

Track&Trace in B2C mode



### reverse logistic Legistic

### Waste collection and disposal

Energo Logistic, registered in the National Environmental Managers Register, cat. 1-2-3bis-8, effectively meets any waste collection and disposal request, with particular focus on WEEE management and bulky products disposal.



### Replacement of non-working items

For this kind of service, Energo Logistic collects the new products directly from the Manufacturer's logistics to deliver it, while replacing the non-working item. Upon the Manufacturer's request, the new product will be installed directly at the end consumer's home and subjected to operating tests.

# reverse logistic CES

### **Deposit**

Energo Logistic can provide logistic spaces to manufacturers, in the warehouses that store those items collected during the Reverse Logistic process.

Each warehouse works according to Best Practice logics, in full compliance with the internal good handling procedures and with labour and environmental safety norms.

### **Product classification**

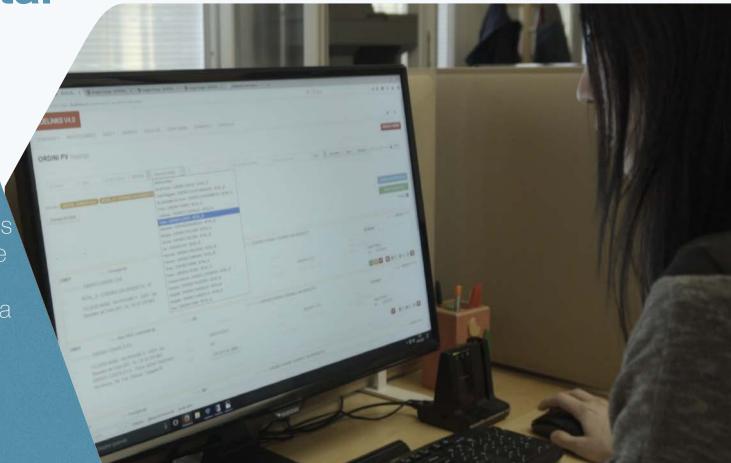
Based on the Manufacturer's needs, check-lists to grade the items collected are adopted, to create a downgrade classification. The items that cannot be collected by the manufacturer will be transferred to the WEEE processing plants accredited by the CDC RAEE.

# bluelinks



The Bluelinks portal

is a HDMS (home delivery management system), entirely developed by Energo Logistic, to fully monitor the order flow and the waste management documents, with a focus on WEEE. Through customized login credentials, our Clients can access and see the relevant order portfolio. The Bluelinks HDMS can also be integrated with the Client's software to transfer data electronically.



### CIUalita

### certifications











FABRIZIO COCCIA
CHIEF INFORMATION OFFIC



FILIPPO ROMANO
OPERATION COGRDINATO



MIMOZA MEZI

geographic area

> north centre south islands

contact times two days two days

three days four days

delivery times

three days three days four days five days



FRANCESCA GIROLAMO



A & CUSTOMER MANAGER



DANIELA FABBRI



SILVIA BACCINI



STEFANO DAMATO



GENNY D'ANTON



ENRICO ALFON



LUIGINO COLASANTI



RAMONA BAILETTI



ELENA RIZZARDO



LORENZO FRANCI



Compliance with phone contact deadlines to plan a delivery



99,6%
Product integrity upon delivery



HERALDA TARAY



ANGELICA BILANCIONI



FRANCESCO CELLAROSI



RAMONA CECCOLI



AGNIESZKA PENKSYK



CLAUDIA CHIUSOI WEII ENGENEERING



MARCO MART



ANTON BAGDATYEV





Qualified Home Delivery

### Rimini's Headquarters

Via Malpasso, 1523 47842 San Giovanni in Marignano (RN)

### **Bologna's Headquarters**

Via della Tecnica 43/A 40068 San Lazzaro di Savena (BO)



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